

Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Agency: Defense Human Resource Activity- Procurement Support Office
4800 Mark Center Drive, Alexandria, Virginia, 22350.

2. Authority Cited:

10 U.S.C.2304(c)(1), FAR 6.302-1 -- Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements.

3. Description of Supplies and Services:

The Computer/Electronics Accommodations Program (CAP) Office requires seven Z70 Videophones for Federal Government employees with disabilities. These items will address various hearing-related conditions that can be accommodated by using sign language via videophone.

4. Description of Action:

A firm fixed price contract is planned for this one time acquisition. FY16 Operating and Maintenance (O&M) funds are available in the total estimated amount of [REDACTED]

5. Reason for Authority Cited:

a. The Rehabilitation Act Amendments of 1973, as amended, Title VI – Employment Opportunities for Individuals with Disabilities requires assisting employers in understanding and meeting the requirements of the Americans with Disabilities Act of 1990 (42 U.S.C. 21101 et seq.) as the Act relates to employment of individuals with disabilities. This product is required by federal employees with hearing-related disabilities which can be accommodated by using sign language through a videophone. The Z70 Videophone in this requirement is the only product that meets the specific hearing limitation of each federal employee being accommodated and is approved for use on the agency's network.

b. The Z70 Videophone was specifically requested by these CAP customers whose disabling condition will not allow them communicate with another person over a conventional telephone. These customers require a device that allows them to connect with another party by placing a video call. The Z70 features a 10.6" Widescreen LCD Screen, built-in HD eye level video camera and headset, built-in two port switch, and an integrated keypad and microphone. Calls speeds range up to 512 kb/s. Privacy features include a built-in video privacy shutter, video privacy (mute) with light indication, and audio privacy (mute) with light indication. Based on market research, it has been determined that CSDVRS is the only vendor that provides the Z70 Videophone with the built in software that includes a 10-digit number, which is required by the Federal Communication Commission (FCC), video-mail, and alerting notification system for the Federal deaf and hard-of-hearing employees. The Z70 videophone supports an advanced network by using Z-Connect solution. This pre-configured videophone can place and receive

video calls from any H.323 videophone without opening additional inbound ports on the firewall and/or assigning IP addresses. The ability to work without opening additional inbound ports on the firewall and the 10-digit number requirement is specifically the reason why the agencies approved the Z70 only. Cisco has a similar videophone; however, they do not provide the 10-digit number and the built-in software. Cisco's videophone only comes with IP numbers. There are two comparable products, such as, Polycom VVX1500 IP Phone, and Cisco 9971 Gigabit Video IP Phone Charcoal w/ Camera that is similar to the Z70 videophone. However, they do not have the 10-digit number and built-in software in the videophones. The employee's agency's IT staff and Disability Program Manager provided a Confirmation of Videophone Certification form to CAP after they tested and evaluated that the Z70 videophone is compatible to the agency's IT and security infrastructure.

c. Market research identified the Z70 Videophone as the only videophone approved for use on the customer's agency network. CSDVRS is the sole provider of the Z70 Videophone.

6. Effort to Obtain Competition: Market research identified only one source capable of meeting the requirement. A quote will be solicited directly from this vendor. Since the estimated contract value is less than \$15,000.00, it is not required to be synopsisized.

7. Effort to remove barriers to/increase competition: For future requirements, the CAP office will conduct a thorough review of the marketplace to ensure that any/all barriers to competition are removed so that competition can be obtained to the maximum extent practicable.

8. Market Research: Research was conducted via the internet and direct contact with vendors for pricing information. Market research identified CSDVRS as the only vendor that can fulfill this requirement.

9. Interested Source: CSDVRS, 600 Cleveland St Ste 1000 Clearwater, FL 33755

10. Other Factors: Executive Order 13164 requires all Federal agencies to establish procedures on handling requests for reasonable accommodation for civilian employees; to include wounded service members. The CAP office time frame for processing an approved request is not later than 30 business days from the date of the request. As a result delivery for this acquisition is not later than 20 days after the date of award.