

Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Agency: Defense Human Resource Activity- Procurement Support Office 4040 N. Fairfax Dr., Suite 120, Arlington, VA 22203.
2. Authority Cited: 10 U.S.C.2304(c)(1), FAR 6.302-1 -- Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements.
3. Description of Supplies and Services: The Defense Manpower Data Center (DMDC) requires cardstock consumables for the currently fielded NBS Technologies Horizon H2 and Horizon Evolution printers. These printers are used to print Common Access Cards (CAC) for the Central Issuance Request Station (CACCIRS) sites.
4. Description of Action: A Firm Fixed Price contract is planned for approximately \$ [REDACTED]. The period of performance will include a 12-month base period and three (3) 12-month option periods. FY11 Operating and Maintenance (O&M) funds are available for the base period in the estimated amount of \$ [REDACTED].
5. Reason for Authority Cited: DMDC is purchasing these cardstock consumables to support the Horizon H2 and Horizon Evolution printers that are already fielded in the DMDC's West Coast CAC Central Issuance Facility (CACCIF). The Horizon H2 and Evolution printers were purchased from NBS Technologies Inc. approximately six years ago. These printers are serviced by approved NBS technicians through a maintenance agreement negotiated annually. Due to stipulations listed in this maintenance agreement, DMDC must use NBS consumables, if not they have the right to cancel the maintenance agreement. Continued maintenance support for the Horizon H2 and Evolution is mission critical for the CACCIF to provide CAC cards to our service members. Therefore, only NBS Technologies Horizon consumables will satisfy the Government's requirement.
6. Effort to Obtain Competition: These consumables have gone up for open bid in the past but no other vendor has ever placed a bid. These consumables are positioned within a very specialized market and the consumables must be guaranteed to work in the Horizon H2 and Evolution high volume printers. Market Research was conducted to identify potential sources and only NBS Technologies Inc. is capable of meeting this requirement. The requirement will be posted on FedBizOpps as a sole source contract action. Interested vendors may submit capability statements to the Government.
7. Effort to remove barriers to/increase competition: The program office will continue to conduct market research after award to explore other brand capabilities and product/service solutions that could meet DMDC's requirement.
8. Market Research: Market research was conducted through simple internet searches, known leaders in the high volume card printer industry, and within GSA schedules. See Market Research Report.

9. Interested Sources:

NBS Technologies
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10. Other Factors: N/A